

Possible Strengths and Weaknesses for Each Type

POSSIBLE STRENGTHS	POSSIBLE WEAKNESSES
Introvert	
<ul style="list-style-type: none"> Independent Works alone Is diligent Reflects Works with ideas Is careful of generalisations Is careful before acting 	<ul style="list-style-type: none"> Misunderstands the external Avoids others Is secretive Loses opportunities to act Is misunderstood by others Needs quiet to work Dislikes being interrupted
Extrovert	
<ul style="list-style-type: none"> Understands the external Interacts with others Is open Acts; does Is well understood 	<ul style="list-style-type: none"> Has less independence Does not work without people Needs change, variety Is impulsive Is impatient with routine
Intuitior	
<ul style="list-style-type: none"> Sees possibilities Sees person / issue holistically Imagines, intuits Works out new ideas Works with the complicated Solves novel problems 	<ul style="list-style-type: none"> Is inattentive to detail, precision Is inattentive to the actual and practical Is impatient with the tedious Leaves things out in leaps of logic Loses sight of the here and now Jumps to conclusions
Senser	
<ul style="list-style-type: none"> Attends to detail Is practical Has memory for detail, fact Works with tedious detail Is patient Is careful systematic 	<ul style="list-style-type: none"> Does not see possibilities Loses the overall in details Mistrusts intuition Does not work out the new Is frustrated with the complicated Prefers not to imagine the future

Feeler	
<p>Considers other's feelings</p> <p>Understands needs, values</p> <p>Is interested in conciliation</p> <p>Demonstrates feeling</p> <p>Persuades, arouses</p>	<p>Is not guided by logic</p> <p>Is objective</p> <p>Is less organised</p> <p>Is uncritical, overly accepting</p> <p>Bases justice on feelings</p>

Thinker	
<p>Is logical, analytical</p> <p>Is objective</p> <p>Is organised</p> <p>Has critical ability</p> <p>Is just</p> <p>Stands firm</p>	<p>Does not notice people's feelings</p> <p>Misunderstands other's values</p> <p>Is uninterested in conciliation</p> <p>Does not show feelings</p> <p>Shows less mercy</p> <p>Is uninterested in persuading</p>

Judger	
<p>Compromises</p> <p>Sees all sides of issues</p> <p>Is flexible, adaptable</p> <p>Remains open for changes</p> <p>Decides based on all data</p> <p>Is not judgmental</p>	<p>Is indecisive</p> <p>Does not plan</p> <p>Has no order</p> <p>Does not control circumstances</p> <p>Is easily distracted from tasks</p> <p>Does not finish projects</p>

Perceiver	
<p>Decides</p> <p>Plans</p> <p>Orders</p> <p>Controls</p> <p>Makes quick decisions</p> <p>Remains with a task</p>	<p>Is unyielding, stubborn</p> <p>Is inflexible, un-adaptable</p> <p>Decides with insufficient data</p> <p>Is judgmental</p> <p>Is controlled by task or plans</p> <p>Wishes not to interrupt work</p>