## Individual sources of resistance to change

- 1. Habit
- 2. Security
- 3. Fear
- 4. Misunderstanding or a lack of trust
- 5. Peer pressure
- 6. Personality conflicts
- 7. Non-reinforcing reward systems
- 8. Surprises

## Organisational sources of resistance to change

- 1. Structural inertia
- 2. Training and other socialisation techniques
- 3. Limited focus of change
- 4. Group inertia
- 5. Threat to expertise
- 6. Threat to established power relationships
- 7. Threat to established resource allocation
- 8. Inter-organisational agreements